

# Driver and Forward-Facing Cameras

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# About Boyle Transportation

- Boyle Transportation is a specialized trucking firm that provides exceptional quality, safety, and security to select clients in the life science, defense, and government sectors.
- Boyle was named one of North America's 20 Best Fleets to Drive For in 2015, 2016, 2017, 2018, and 2019.
- Boyle Transportation also earned the TCA 2017 Grand Prize for National Fleet Safety





**Driving a Truck is a  
Dangerous Job**



THROTTLE 58%  
 ENG LOAD 39%  
 ENGINE N/A



FORWARD / BACKWARD  
-0.01  
SIDE TO SIDE  
0.01





BRAKE  OFF  
 ABS  OFF  
 ATC  OFF  
 CRUISE CONTROL  OFF  
 DRIVER SEAT BELT  N/A



THROTTLE  44%  
 ENG LOAD  46%  
 PTO  OFF  
 ENGINE  N/A  
 ENG RETARDER  N/A



FORWARD / BACKWARD  
0.00  
 SIDE TO SIDE  
0.05





BRAKE  OFF  
 ABS  OFF  
 ATC  OFF  
 CRUISE CONTROL  OFF  
 DRIVER SEAT BELT  N/A



THROTTLE  100%  
 ENG LOAD  42%  
 PTO  OFF  
 ENGINE  N/A  
 ENG RETARDER  N/A



FORWARD / BACKWARD  
0.00  
 SIDE TO SIDE  
0.06

# Video Based Safety Creates Opportunities

- Protection for your professional drivers and the company
  - Over \$75,000 in savings from exonerations
- Training Opportunities
  - Risk assessment scores for each driver and site
  - Targeted training to address root causes
  - Individualized training



BRAKE  OFF  
 ABS  OFF  
 ATC  OFF  
 CRUISE CONTROL  OFF  
 DRIVER SEAT BELT  N/A



THROTTLE  27%  
 ENG LOAD  14%  
 PTO  OFF  
 ENGINE  N/A  
 ENG RETARDER  N/A







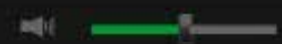
BRAKE  OFF  
 ABS  OFF  
 ATC  OFF  
 CRUISE CONTROL  OFF  
 DRIVER SEAT BELT  N/A



THROTTLE  50%  
 ENG LOAD  41%  
 PTO  OFF  
 ENGINE  N/A  
 ENG RETARDER  N/A



2:36:45.21 PM



MAP CHART

LOCATION 16777 Halfway Blvd, Hagerstown, MD 21740, USA

Map Satellite

Hide route





BRAKE  OFF  
 ABS  OFF  
 ATC  OFF  
 CRUISE CONTROL  OFF  
 DRIVER SEAT BELT  N/A



THROTTLE  68%  
 ENG LOAD  62%  
 PTO  OFF  
 ENGINE  N/A  
 ENG RETARDER  N/A



FORWARD / BACKWARD  
-0.02  
 SIDE TO SIDE  
-0.01



# Reducing Risk With Coaching



90% reduction of risk exposure



95% Reduction of incomplete stops



98% Reduction of unsafe following distance events



88% Reduction of unsafe lane changes

# Safety Score

As of 8/5/2017



Employee ID: [Redacted]

[Edit driver](#)

Company: Boyle Transportation

Site: Billerica

# 53

# 100

TARGET

2% better than last period

- Trends
- Skills
- Comparison ?

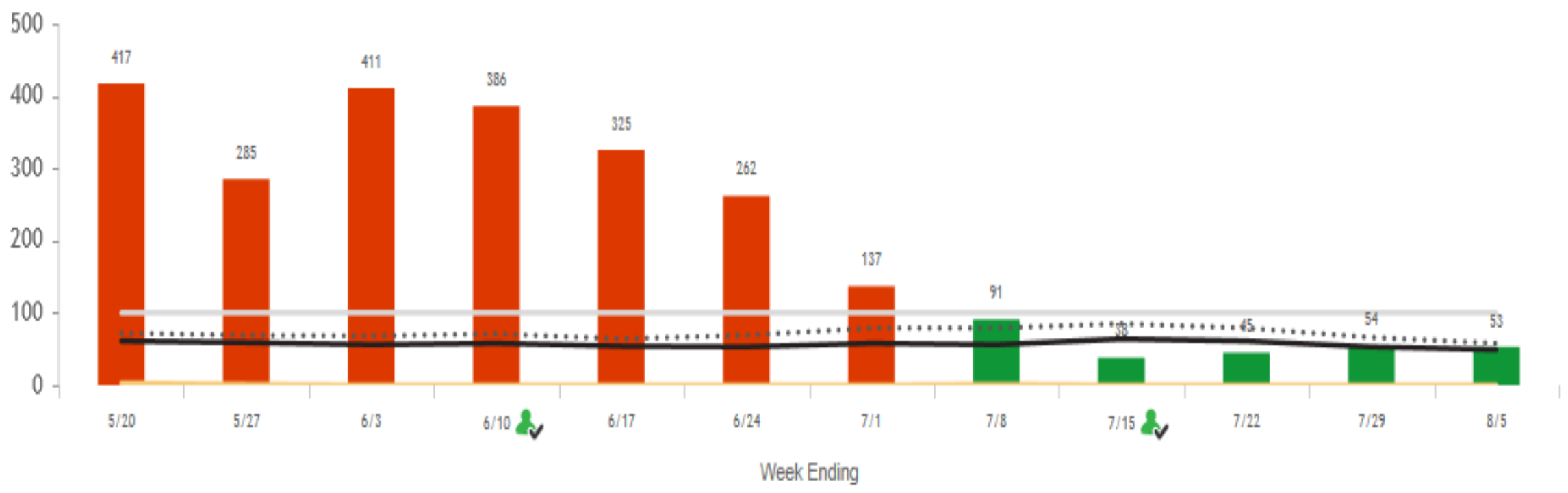
Safety Policy

## Safety Score Trend

█ Site 
 ●●● Company 
 █ Best 25% in the site 
 █ Target Score 
 █ Coached

Last 12 Weeks ▼

as of 8/5/2017



# Key Takeaways

- Be proactive
  - Use video data to identify the leading root causes, locations, people and other factors
  - Share the data
- Be accurate
  - Treat the illness, not the symptom
  - Targeted training that addresses root causes
  - Do not alienate your drivers
- Be human
  - Treat your drivers like professionals
  - Listen and respond

